



SOLE TRADER TAX GUIDE

2026/27 Edition | Reviewed 19 September 2026

A practical handbook for self-employed individuals: what you can claim, what to avoid, and how to plan ahead.

THE SBX FIVE PILLARS

1. Keep clean records: separate spending, save receipts and log mileage.
2. Use the right claims and remuneration mix; review annually.
3. Plan tax early using an up-to-date profit estimate.
4. Protect cashflow: budget VAT, tax and payments on account.
5. Speak to SBX before major purchases or structural changes.

Tax year	Online Self Assessment	VAT threshold
6 Apr 2026–5 Apr 2027	31 January 2028*	£90,000; two tests

*Where a personal return is required. General UK guidance; personal tax examples use England, Wales and Northern Ireland rates unless stated. Scottish non-dividend rates differ. Read the relevant qualifications before acting.

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01 THE FUNDAMENTALS

The foundation of good sole trader tax planning is simple: understand where tax applies, claim the right costs and set money aside throughout the year.

The wholly and exclusively rule

An expense must be incurred for your trade. A separately identifiable business part can qualify; an inseparable business and personal purpose may prevent a claim.

CAN I CLAIM THIS EXPENSE?

Clear business purpose? **No:** do not claim.

Yes: check for private use and specific restrictions.

Business-only cost: usually allowable. Mixed use: claim only the identifiable business part. If the purposes cannot be separated, ask SBX before claiming.

Income Tax rates 2026/27

Band	Income before allowances*	Rate
Personal Allowance	Up to £12,570	0%
Basic rate	£12,571–£50,270	20%
Higher rate	£50,271–£125,140	40%
Additional rate	Over £125,140	45%

*England, Wales and Northern Ireland; assumes the standard allowance, with tapering as below. Scottish trading-income rates differ. Other income can use your allowance and bands.

THE £100,000 PERSONAL ALLOWANCE TRAP

Your allowance falls by £1 for every £2 of **adjusted net income** above £100,000 and disappears at £125,140. In England, Wales and Northern Ireland this can create a 60% Income Tax marginal rate; Class 4 NI may apply as well.

Why expenses can save Income Tax and NI

Class 4 NI is 6% on profits between £12,570 and £50,270, then 2% above. A £100 deduction wholly within the relevant bands can save **£26 at 20% tax + 6% NI**, or **£42 at 40% + 2%**. Actual savings depend on your income and NI position.

Class 2 is normally treated as paid at profits of £7,105 or more. Below that, eligible people can pay voluntarily at £3.65 a week to protect their record.

SBX TAX PROVISION RULE

Move a percentage of **profit, not turnover**, into tax savings each month. As a starting estimate: 25–30% at basic rate or 35–45% at higher rates. Allow for payments on account and ask us to adjust for other income, student loans and allowance tapering.

02 MILEAGE & TRAVEL

Mileage can be a valuable deduction, but only qualifying business journeys count. Choose a method that suits the vehicle and keep a reliable record.

WHERE TO FOCUS

High-mileage businesses: compare simplified mileage with actual vehicle costs.

Other travel: save train, hotel, parking and toll receipts.

Records: separate business journeys from private travel and commuting.

Simplified mileage rates 2026/27

Vehicle	First 10,000 business miles	Above 10,000
Car or goods vehicle	55p per mile	25p per mile
Motorcycle	24p per mile	24p per mile

RATE INCREASE FROM 6 APRIL 2026

The first 10,000-mile car/van rate increased from 45p to **55p**. The 25p higher-mileage rate is unchanged. These are the sole-trader simplified-expense rates.

There is no equivalent sole-trader 20p bicycle rate or 5p passenger supplement. Those employee mileage rules are different. For a business bicycle, consider allowable actual costs instead.

KEEP THE SAME METHOD

Once you use simplified mileage for a vehicle, continue while you use it in the business. Do not also claim its purchase cost, capital allowances, fuel, repairs or insurance. Business parking, tolls and congestion charges can be claimed separately.

Business journeys: what counts?

Journey	Treatment	What to check
Visiting a client away from your business base	Usually allowable	Genuine business journey; not travel to your normal base
Travelling between work sites	Usually allowable	Journey undertaken for your trade
Home to a regular office / business base	Not allowable	Ordinary commuting
Home to changing client sites	Check with SBX	Depends on where the trade is based and whether it is itinerant

SOLE TRADER ≠ EMPLOYEE

The employee **24-month temporary-workplace rule** is not a sole-trader safe harbour. The location and pattern of your business activities matter.

Mileage records & worked example

Journey	Treatment	What to check
Travel to relevant training	Usually allowable	Training and travel must qualify for your existing business
School run combined with a client visit	Business part only	Exclude the private journey or extra detour; do not claim it all

Your mileage log

Keep a record as you go: **date, start point, destination, business purpose, miles and a running total**. Name the client or job so the purpose is clear.

COMMON MISTAKES

No reliable evidence of the miles travelled; vague descriptions; including regular commuting; and claiming fuel or capital allowances on top of simplified mileage.

SBX RECOMMENDS

Use a mileage app or spreadsheet. A complete journey record is more useful than trying to recreate a whole year from memory. If records are missing, tell us: other evidence may help, but unsupported amounts may be disallowed.

Example: James's mileage claim

James is a freelance IT consultant. His log shows 14,500 qualifying business miles in his car during 2026/27.

Calculation	Deduction
First 10,000 miles × 55p	£5,500.00
Remaining 4,500 miles × 25p	£1,125.00
Total simplified mileage deduction	£6,625.00

TAX + NI SAVING

If the full deduction saves 20% Income Tax and 6% Class 4 NI:

£6,625 × 26% = £1,722.50 saved.

This is a deduction from taxable profit, not £6,625 paid back by HMRC.

No fuel receipts are needed to calculate this mileage deduction. You do still need the journey record and evidence for separate costs such as parking.

MOST IMPORTANT THING TO REMEMBER

A reliable mileage log supports the claim. Missing evidence can lead HMRC to reduce or reject it.

03 SUBSISTENCE & ENTERTAINMENT

The rule is not “I was working when I ate it.” Your own meals normally have a personal purpose. Relief is available for reasonable costs in specific business-travel situations.

When meals and accommodation can qualify

Scenario / expense	Status	Note
Lunch on an occasional client trip to another city	Can qualify	Allowable travel outside your normal work pattern
Hotel and dinner on a necessary overnight business trip	Usually allowable	Reasonable business cost; exclude private extras
Coffee during business travel	Can qualify	Same qualifying subsistence conditions; not every train trip
Meals at home or your usual workplace	Not allowable	Ordinary personal meals
Coffee on your usual commute	Not allowable	Ordinary commuting
Restaurant meal provided to a client	Normally disallowed	Free client hospitality / entertainment

THE KEY TEST

Qualifying subsistence includes necessary overnight business trips and certain occasional/non-routine journeys or itinerant trades. The travel itself must qualify. Do not claim ordinary daily food merely because you are away from home.

Client entertainment: the normal rule

Free client lunches, hospitality tickets and golf days are normally disallowed for Income Tax, even with a genuine business aim. Keep genuine business hospitality in the records, but identify it so we can exclude it from the tax deduction.

SBX VIEW

Do not turn a client lunch into “subsistence” simply by calling it a meeting. Limited exceptions exist, for example hospitality supplied as part of what you sell; ask us about those rather than assuming every client meal qualifies.

What can qualify for small client gifts?

An advertising gift costing **no more than £50 in total per recipient per tax year** can qualify if it carries a conspicuous advertisement for your business and is not food, drink, tobacco or a voucher/token exchangeable for goods. Branded stationery can fit these rules. VAT has separate rules.

MOST IMPORTANT THING TO REMEMBER

Your own qualifying travel meal and hospitality provided to a client are different types of expense.

04 HOME OFFICE & EQUIPMENT

For working from home, compare simplified expenses with a reasonable share of actual household costs. You can review the homeworking method each year.

Choose a homeworking method

Business use at home	Monthly simplified amount
25–50 hours a month	£10
51–100 hours a month	£18
101 hours or more a month	£26

Below 25 hours, consider actual allowable costs. Keep an hours record for the flat rate; you do not need household bills to calculate that rate. Business phone and internet costs are claimed separately without double counting.

EXAMPLE: ACTUAL HOUSEHOLD COSTS

Eligible annual bills: £14,400. Assume 1 of 5 comparable rooms is used 50% for business.

£14,400 × 20% × 50% = £1,440 a year.

Compare with up to £312 flat rate. Use a reasonable allocation for each cost; mortgage capital repayments are not deductible.

Rent, qualifying mortgage interest, utilities and other eligible costs may be apportioned. Claiming expenses does not itself remove home-sale tax relief, but **exclusive business use of part of your home** can restrict it. Discuss this before dedicating a room solely to business.

Equipment & capital allowances

Cash basis is the default for eligible sole traders. Most business tools, computers and equipment are deducted when paid; cars are different. Under **traditional accounting**, equipment purchases normally go through capital allowances.

Asset / allowance	2026/27 treatment
Annual Investment Allowance	Up to £1m for qualifying equipment; cars excluded
New and unused zero-emission car	100% first-year allowance for qualifying expenditure by 5 April 2027
Used zero-emission car or car up to 50g/km	Main-rate writing-down allowance: 14%
Car above 50g/km	Special-rate writing-down allowance: 6%

Capital allowances are subject to eligibility, tax-period rules and any private-use restriction. The 14% main rate applies from 6 April 2026 for Income Tax.

SBX TIP

Using simplified mileage? Do not also claim capital allowances or the purchase cost of that same vehicle. Ask before buying, not after.

05 PROFESSIONAL FEES, CLOTHING & TRAINING

The business purpose and the type of cost matter. A business connection alone does not make every payment deductible.

Professional fees

Scenario / expense	Status	Note
Business accountancy fees	Allowable	Business part; separate personal tax-advice costs
Legal fees for routine business contracts	Usually allowable	Capital transactions need separate treatment
Legal costs for personal matters	Not allowable	Not a trade cost
Trade / professional memberships	Usually allowable	Must relate to your business; employee approved-list rules differ
Business networking fees	Usually allowable	Separate any disallowed hospitality
General news subscriptions	Usually not	A specific business-only use may qualify

Clothing: stricter than people assume

Ordinary clothing has a personal purpose even when bought only for work. The *Mallalieu v Drummond* principle still matters: wearing something to work is not enough.

Scenario / expense	Status	Note
Suit, smart shoes or everyday clothes	Not allowable	Ordinary clothing has a private purpose
Hard hat, hi-vis or protective boots	Allowable	Genuine protective clothing for the trade
Genuine identifiable uniform	Allowable	A logo alone does not make all clothing qualify
Chef's whites or specialist overalls	Allowable	Specialist workwear, not ordinary clothing

COMMON MISTAKES

Claiming an ordinary suit “only worn for work”; treating every branded garment as a uniform; or applying employee eye-test / screen-glasses exemptions to your own sole trade. Ordinary glasses are generally personal.

Training for your existing business

Training can qualify when it updates skills or **develops new skills relevant to the business you already run**. It is not restricted to compulsory refresher training.

Scenario / expense	Status	Note
Skills course relevant to your current business	Usually allowable	Includes adapting to new technology or methods
Required professional CPD	Allowable	Supports your existing trade
Bookkeeping, marketing or digital training	Can qualify	Ancillary skills needed to run the existing business
Qualification to start an unrelated new trade	Not allowable	Not a cost of the current trade
Personal life coaching unrelated to the business	Not allowable	Private purpose; genuine business coaching needs its own review

EXAMPLE

A self-employed designer takes a course in new design software to expand the work offered by the existing design business: this can qualify. A designer training to become a dentist is preparing for a different trade.

SBX TIP

Trade workshops and conferences can be allowable, including qualifying travel and subsistence. Save the agenda and explain how the content relates to your existing business. Exclude any private holiday element.

06 WHAT YOU CANNOT CLAIM, PENSIONS & STRUCTURE

Knowing what you cannot claim is as important as knowing what you can. Pension relief works separately from deductions against trading profit.

Key disallowed expenses

Item	Why
Your own drawings	Taking money out does not reduce your taxable profit
Income Tax and your own National Insurance	Personal taxes, not trading expenses
Ordinary client entertainment	Business hospitality is normally disallowed for tax
Everyday clothing	Inseparable personal purpose
Commute to your regular business base	Ordinary commuting
Normal meals at home / usual workplace	Personal living costs
Your personal pension contributions	Personal tax relief, not an expense of the trade
Training for an unrelated new trade	Not for the current business

Pensions: a valuable planning tool

Personal pension contributions can attract Income Tax relief, subject to your earnings, age and pension allowances. They do **not** reduce Class 4 NI on your trading profit.

EXAMPLE: EMMA'S £10,000 PENSION CONTRIBUTION

Emma has £65,000 trading profit and no other income. She pays **£8,000** into a relief-at-source SIPP. The provider adds **£2,000**, so the pension receives **£10,000 gross**. Assuming the full contribution qualifies for 40% relief, Emma claims a further **£2,000** through Self Assessment. **Net cost: £6,000. Pension receives: £10,000.**

This example uses England, Wales and Northern Ireland rates. The standard annual allowance is £60,000 across all pension saving, but tapering or flexible access can reduce it. Personal relief is also limited by relevant UK earnings (or the eligible £3,600 gross minimum).

MOST IMPORTANT THING TO REMEMBER

Pensions can reduce your overall Income Tax bill, but the money is normally locked away until pension-access age. Check your cash needs and available relief before paying.

When should you consider incorporating?

A limited company can be worth reviewing, but there is no single profit level at which everyone pays less tax. Compare the whole position, not just the Corporation Tax rate.

SHOULD I CONSIDER A LIMITED COMPANY?

Profits regularly around £50,000–£60,000 or above?

Review point, not a rule: do you need all the profit personally?

If not, retaining profit or making employer pension contributions may be useful.

If you do, salary, employer NI, dividend tax and extra administration may reduce or remove the saving.

Either way: ask SBX to model it before changing structure.

Typically worth discussing when...

- You want to retain profits for future business investment.
- Pension funding and the timing of personal withdrawals are becoming important.
- Customers or lenders prefer to contract with a company.
- Liability protection and business ownership need reviewing.

THE WHOLE PICTURE

Compare Income Tax and NI as a sole trader with company tax, salary, employer NI and **2026/27 dividend rates**.

Include accountancy costs, available reliefs and any tax/VAT consequences of transferring the business.

Incorporation is not automatically a tax saving.

A company is a separate legal person. Personal guarantees and directors' duties can still create personal exposure. Always speak to SBX before incorporating.

07 RECORDS, DEADLINES & MAKING TAX DIGITAL

Keep evidence supporting the figures in your return. Record-retention rules are not the same as HMRC's enquiry and assessment time limits; do not assume HMRC has a universal five-year enquiry window.

WHAT TO KEEP

Sales records; expense invoices/receipts; mileage records; asset purchase and disposal details; bank records; and notes supporting private-use allocations. A dedicated business bank account is **strongly recommended**, not a general legal requirement for every sole trader.

How long?

Keep self-employed records for at least **five years after the 31 January filing deadline**. For an on-time 2026/27 return, keep them until at least **31 January 2033**. Keep asset purchase records through disposal and the relevant retention period. Longer retention can be needed for late returns or open checks.

The typical routine: what good looks like

When	What to do
As you go	Record income; save receipts; log business journeys
Monthly	Reconcile the bank; review profit; move tax savings; check rolling VAT turnover
Quarterly	VAT return if registered; MTD update if required; refresh the tax estimate
Annually	Accounts and Self Assessment; pension and structure review; plan before 5 April

Key deadlines for 2026/27

Deadline	Date	What is due
Notify HMRC if newly required	5 October 2027	Register for Self Assessment where needed
Online return	31 January 2028	2026/27 return (MTD users use compatible software)
Balancing payment	31 January 2028	Remaining 2026/27 tax / Class 4 NI
1st payment on account	31 January 2028	Normally half the relevant 2026/27 bill towards 2027/28
2nd payment on account	31 July 2028	Normally the other half towards 2027/28

PAYMENTS ON ACCOUNT ARE NOT AN EXTRA TAX

They are advance payments based on the previous year, not automatically half your forecast. They normally apply unless the relevant bill is under £1,000 or more than 80% was collected outside Self Assessment. A first January payment can include both a full year's balance and the next year's first advance.

VAT & Making Tax Digital

VAT: two registration tests

LOOK BACK EACH MONTH

If taxable turnover for the last 12 months exceeds **£90,000 at a month end**, notify HMRC within 30 days of that month end. Registration normally starts on the first day of the second month afterwards.

ALSO LOOK FORWARD

If you expect taxable supplies to exceed **£90,000 in the next 30 days alone**, registration starts on the date that expectation arises. Notify HMRC within that 30-day period.

Taxable turnover includes zero-rated sales. Exempt sales are different. VAT is due on taxable supplies from the correct registration date at the applicable rate, even if you failed to collect it. Ask SBX before a large new contract or business transfer.

Making Tax Digital for Income Tax

Relevant qualifying income	Mandatory start (unless exempt)
Over £50,000 in 2024/25	6 April 2026
Over £30,000 in 2025/26	6 April 2027
Over £20,000 in 2026/27	6 April 2028

Qualifying income means gross self-employment and property income combined, before expenses. It is not profit and does not include salary or dividends. Exemptions and special cases exist; a fall in income does not automatically end an existing MTD requirement.

WHAT MTD MEANS IN PRACTICE

Use compatible software and digital records. Send quarterly income/expense summaries and a final annual tax return. Quarterly deadlines are **7 August, 7 November, 7 February and 7 May**. The annual return remains due by **31 January**; MTD does not itself make tax payable quarterly.

For 2026/27, HMRC will not apply penalty points for late quarterly updates, but they still need to be submitted before the annual return. Late annual returns have separate MTD penalty rules.

MOST IMPORTANT THING TO REMEMBER

VAT and MTD use different tests. A £60,000-turnover sole trader may need MTD even though VAT registration is not yet required.

08 FAQ, GOLDEN RULES & NEXT STEPS

10 questions we are often asked

Question	Short answer
Can I claim my phone?	Usually the identifiable business part.
Can I claim meals?	Only qualifying subsistence, not ordinary daily food. See section 03.
Can I claim clothing?	Usually only protective clothing or a genuine uniform.
Can I claim working from home?	Yes: qualifying simplified amounts or reasonable actual costs.
Can I pay into a pension?	Yes, subject to pension and earnings limits; personal tax relief applies.
When should I register for VAT?	Check both the rolling 12-month and next-30-days £90,000 tests.
Do I need a separate bank account?	Strongly recommended; not a blanket legal requirement for sole traders.
What if I have no receipts?	Tell us. Other evidence may support the cost; unsupported claims may fail.
When should I use a limited company?	When the commercial and tax comparison justifies it. See section 06.
What if I miss the tax-return deadline?	Penalties apply; MTD and ordinary Self Assessment regimes differ. Contact SBX.

YOUR FIRST 90 DAYS

Month 1: open a dedicated bank account; set up bookkeeping; save receipts; start tax savings and mileage records.

Month 2: review profit, missing expenses and the tax provision; check VAT turnover and whether MTD applies.

Month 3: review your tax estimate with SBX; budget payments on account; plan the next quarter.

THE SBX GOLDEN RULES

TEN HABITS TO KEEP

1. Keep business and personal spending clearly separated.
2. Save receipts as you go, not in January.
3. Set tax money aside every month.
4. Keep reliable mileage records as journeys happen.
5. Review profit regularly, not just at year end.
6. Do not assume a cost is claimable: ask if unsure.
7. Review tax planning annually, not reactively.
8. Cash in the bank is not profit: it may include VAT or future tax.
9. Ask before major decisions, not after.
10. Keep SBX updated when your business changes.

Need advice specific to your situation?

The most useful tax-planning conversation is often about structure, pensions or timing **before** you make a decision.

- Simplified mileage versus actual vehicle costs
- Personal pension contributions and higher-rate relief
- VAT registration and scheme selection
- Incorporation reviews
- Making Tax Digital setup
- Year-end planning before 5 April

CONTACT SBX

Contact our office or your account manager.

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Scope and review: 2026/27 edition, checked against official guidance on 19 September 2026. Personal tax examples use England, Wales and Northern Ireland rates unless stated. Scotland has different trading-income rates. This is general information, not an individual tax recommendation.

Tax results depend on your facts, other income, records and the law at the time. HMRC source links appear at the foot of the relevant pages. Ask SBX to check any significant claim or transaction before acting.